

LARKFIELD LEISURE CENTRE
CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1 APRIL 2011 TO 31 JULY 2011

| CUMULATIVE TRADING STATEMENT | | | |
|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
| | BUDGET 01.04.11-31.03.12 | PROFILE 01.04.11-31.07.11 | ACTUAL 01.04.11-31.07.11 |
| TOTAL EXPENDITURE | 2,256,500 | 743,360 | 712,860 |
| TOTAL INCOME | (2,288,800) | (802,890) | (695,548) |
| DEFICIT/(SURPLUS) | (32,300) | (59,530) | 17,312 |

| KEY PERFORMANCE INDICATORS | | | | | | |
|-----------------------------------|----------------|----------------|----------------|----------------|----------------|--|
| | INCOME | | | USAGE | | |
| | 11-12 ACTUAL | 11-12 PROFILE | 10-11 ACTUAL | 11-12 ACTUAL | 11-12 PROFILE | |
| FITNESS ROOM (1) | 203,147 | 199,500 | 208,040 | 15,160 | 14,888 | |
| SWIMMING | 238,041 | 263,350 | 242,535 | 59,510 | 65,838 | |
| SPORTS HALL | 13,572 | 19,600 | 16,375 | 2,651 | 3,828 | |
| COURSES/SESSIONS (2) | 96,339 | 120,300 | 94,878 | 17,358 | 21,676 | |
| EXERCISE CLASSES | 17,719 | 24,650 | 17,923 | 5,607 | 7,801 | |
| HEALTH SUITE | 9,740 | 11,350 | 10,467 | 1,618 | 1,885 | |
| SQUASH | 7,442 | 8,350 | 7,028 | 2,269 | 2,546 | |
| INVICTA ROOM | 10,000 | 10,000 | 9,739 | - | - | |
| SCHOOLS | 8,225 | 11,800 | 8,774 | 4,133 | 5,930 | |
| SWIMMING CLUB | 9,777 | 11,800 | 10,068 | - | - | |
| SOFT PLAY | 16,377 | 43,200 | 38,327 | 5,317 | 14,026 | |
| ANNUAL MEMBERSHIP (3) | 14,207 | 21,700 | 18,334 | 548 | 837 | |
| DAY MEMBERSHIP | 6,971 | 6,650 | 6,711 | 5,809 | 5,542 | |
| OTHER | 43,991 | 50,640 | 41,709 | - | - | |
| TOTAL | 695,548 | 802,890 | 730,908 | 119,981 | 144,795 | |

- (1) Includes Fitness Room income accrued from 10-11 and to 12-13
(2) Includes course income accrued from 10-11
(3) Includes membership income accrued from 10-11 and to 12-13

